



MANUFACTURING

TECHNOLOGY INSIGHTS

DECEMBER - 06 - 2019

ISSN 2644-2493

MANUFACTURINGTECHINSIGHTS.COM

Top 10 Lean Manufacturing Solution Providers - 2019

The evolving priorities in the market space are impacting the manufacturing models of organizations in the industry. As manufacturers face the challenges of the changing digital economy and shifting customer preferences, lean manufacturing practices are helping them navigate the volatile landscape. The main objective of adopting lean manufacturing is to facilitate effective waste reduction and quality enhancement capabilities.

With a deep understanding of lean technologies, Manufacturing Technology Insights has compiled a list of top 10 lean manufacturing solution providers and services companies that are identifying missed revenue opportunities

and helping their clients improve growth prospects. With several innovative technological capabilities and services, these companies are constantly proving their mettle in the field of lean manufacturing. We hope this edition of Manufacturing Technology Insights helps you build partnerships that you and your firm require to foster a new and advanced approach that motivates manufacturing professionals to better drive productivity and efficiency throughout the industry.

We present to you Manufacturing Technology Insights, “Top 10 Lean Manufacturing Solution Providers – 2019,” and “Top 10 Lean Manufacturing Consulting/Service Companies – 2019.”



Company:
Applied Logistics
Integration Consulting

Description:
Provides one-stop-shop for services across various spectrums to help enterprises manage business strategies by leveraging their knowledge, passion, and experience

Key Person:
David Mahalak,
CEO

Website:
aliconsultingfirm.com

Applied Logistics Integration Consulting Combining Knowledge, Passion, and Experience to Optimize Business

Streamlining operations to stay ahead of the curve is a strenuous task for enterprises, and oftentimes, they fail to tap the full potential of existing assets. To put this into perspective, imagine a company with approximately 80 to 100 million dollars in revenue, who faced serious issues in their warehouse operations. Their unorganized internal processes impeded them from utilizing their assets to the fullest. Amidst having 5-7 employees working overtime on a daily basis, the company found themselves short of equipment, leading to them disbursing more on their business operations. In this scenario, the company would benefit from an assist, one that can restructure their entire process flow, help them become more efficient and effective, and improve their potential for success—precisely what the Pennsylvania-based, premiere strategic business management firm Applied Logistics Integration (ALI) Consulting offered.

“We were able to streamline internal operations, enabling the warehouse to complete all requirements within 6 hours, with the same equipment and fewer staff,” says David Mahalak, CEO of ALI Consulting. The firm thus helped their client achieve financial savings and organized their tasks to help employees execute their job responsibilities more effectively.

With significant expertise in multiple analytical fields, the firm gains breadth and depth of knowledge to efficiently and effectively complete projects. They provide holistic insights to their customers to make informed and educated decisions. The company achieves this through a systematic procedure, which is dubbed as a start-to-finish process by Mahalak. Starting with identifying clients’ needs and current inefficiencies in their processes, ALI Consulting creates a bullet point list to focus on priorities during the entire transformation process. It is followed by initial site inspection where minute details are gathered and curated by the firm’s team. The company analyzes the root causes for inefficiencies, the possible ways to mitigate them, and finally transforms clients’ business operations.

ALI Consulting ensures that the transition aligns well with clients’ needs by keeping them in the loop throughout the process. They also reevaluate the transformation, with an open-minded overview to accommodate for modifications, to ensure that clients achieve the optimal outcome.



David Mahalak



To effectuate this, ALI Consulting adopts its trademarked “Iron Triangle” ideology. Knowledge, passion, and experience are the three sides of this triangle, which combined and infused into their corporate DNA, helps it deliver high quality, customized services to their clients in an affordable and timely manner. “We are extremely passionate about the services we provide”, adds Mahalak. To stay ahead of the curve, the firm reviews the latest technological advancements, participate in conferences and symposiums, and redefine their skill sets accordingly.

With such a robust value proposition, ALI Consulting provides services to help businesses manage over four billion dollars in assets,

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with clients realizing average savings of 100,000 dollars annually. In a recent engagement with a company that wanted to re-evaluate their logistical systems after a recent acquisition, ALI Consulting used advanced algorithms to integrate the client’s current and acquired supply

chain systems into a single unified system. This increased employee and equipment utilization, and enabled the customer to consolidate warehouses with an estimated yearly savings of 100,000 - 150,000 dollars.

Having a nimble start, ALI Consulting is gazing the path to success with many such client successes. It is estimated that by 2020, the company can help their clients manage over 4 million square feet in warehouse space. ALI Consulting is also planning to establish their footprint in other parts of the U.S. Down the road, the firm will roll out plans to cater to the government sector, utilizing their industry expertise in serving the country. 